

決算補足資料

2014年3月期

(2013年4月1日～2014年3月31日)

Financial and Operational Highlights of Fiscal Year ended March 31, 2014

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株式会社 丸井グループ
MARUI GROUP CO., LTD.

<http://www.0101maruigroup.co.jp>

1. 連結決算概要

Summary of consolidated financial results

(百万円 Millions of yen)

| | 2013/3/31 | | 2014/3/31 | |
|---|---|----------------|---|----------------|
| | 12ヵ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12ヵ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| 売上高 Total operating revenues | 407,366 | 98.8 | 416,460 | 102.2 |
| 売上総利益 Gross profit | 148,172 | 100.6 | 155,726 | 105.1 |
| 販売費及び一般管理費 Selling, general and administrative expenses | 123,886 | 95.9 | 128,579 | 103.8 |
| 営業利益 Operating income | 24,285 | 134.8 | 27,146 | 111.8 |
| 経常利益 Ordinary income | 24,443 | 138.7 | 27,698 | 113.3 |
| 当期純利益 Net income | 13,255 | 252.4 | 15,409 | 116.3 |
| 売上総利益率 Gross margin on total operating revenues | 36.4% | + 0.7% | 37.4% | + 1.0% |
| 小売・店舗事業荒利益率 Gross margin of retailing and store operations | 27.7% | △ 0.1% | 27.7% | ± 0.0% |
| 営業利益率 Operating income on total operating revenues | 6.0% | + 1.6% | 6.5% | + 0.5% |

(百万円 Millions of yen)

| | | | | |
|--|---------|--------|---------|--------|
| 総資産 Total assets | 624,173 | 101.5 | 664,019 | 106.4 |
| 純資産 Net assets | 304,051 | 104.7 | 315,889 | 103.9 |
| 自己資本比率 Equity ratio | 48.6% | + 1.5% | 47.5% | △ 1.1% |
| 自己資本当期純利益率 (ROE) Return on equity | 4.5% | + 2.7% | 5.0% | + 0.5% |
| 総資産経常利益率 Ordinary income as % of total assets | 3.9% | + 1.1% | 4.3% | + 0.4% |
| 設備投資 Capital investments | 7,665 | 96.5 | 11,238 | 146.6 |
| 減価償却費 Depreciation and amortization | 10,951 | 72.7 | 9,988 | 91.2 |
| 有利子負債 Interest-bearing debt | 243,762 | 99.4 | 264,824 | 108.6 |
| 連結子会社数 Number of consolidated subsidiaries | 11 | — | 10 | △ 1 |

(円 Yen)

| | | | | |
|--------------------------------------|----------|-------|----------|-------|
| 1株当たり当期純利益 Net income per share | 48.43 | 252.4 | 56.29 | 116.2 |
| 1株当たり純資産額 Net assets per share | 1,109.33 | 104.7 | 1,152.28 | 103.9 |
| 1株当たり配当金 Cash dividends per share | 15.00 | 107.1 | 18.00 | 120.0 |

2. 売上高の状況

Operating revenues

(百万円 Millions of yen)

| | 2013/3/31 | | 2014/3/31 | |
|--|---|----------------|---|----------------|
| | 12カ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12カ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| 婦人用品 Women's apparel | 92,423 | 94.1 | 86,906 | 94.0 |
| 紳士・スポーツ用品 Men's apparel & sporting goods | 63,428 | 95.0 | 61,053 | 96.3 |
| 装飾雑貨 Luxury & accessory goods | 91,360 | 98.9 | 93,714 | 102.6 |
| 家庭用品 Furniture & household goods | 21,452 | 94.0 | 21,192 | 98.8 |
| 食品・レストラン Foodstuffs & restaurant sales | 52,484 | 99.5 | 54,467 | 103.8 |
| その他 Others | 4,844 | 96.3 | 5,008 | 103.4 |
| 小売・店舗事業 Retailing and store operation | 325,995 | 96.5 | 322,342 | 98.9 |
| 消費者ローン利息収入 Interest income on consumer loans | 21,180 | 88.6 | 21,084 | 99.5 |
| 割賦手数料 Financial charges earned on installment sales | 16,716 | 120.5 | 20,700 | 123.8 |
| 加盟店手数料 Affiliated merchants | 9,793 | 124.1 | 12,738 | 130.1 |
| その他 Others | 3,834 | 158.5 | 4,896 | 127.7 |
| カード事業 Credit card services | 51,525 | 107.2 | 59,421 | 115.3 |
| 小売関連サービス事業 Retailing-related services | 29,845 | 113.1 | 34,695 | 116.3 |
| 合計 Total | 407,366 | 98.8 | 416,460 | 102.2 |

* 2013年度より、従来の「小売事業」を「小売・店舗事業」に変更しております。また、従来「小売関連サービス事業」に含めておりました、商業施設の賃貸および運営管理等に伴う収入を「小売・店舗事業」の「その他」に計上しております。

From fiscal 2013, the retailing segment has been changed to the retailing and store operation segment. Rent revenues and operation and management revenues related to commercial facilities, previously attributed to retailing-related services, are now included in "others" under retailing and store operation.

3. 販売費及び一般管理費の状況

Selling, general and administrative expenses

(百万円 Millions of yen)

| | 2013/3/31 | | 2014/3/31 | |
|---|---|----------------|---|----------------|
| | 12カ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12カ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| 販売促進費 Sales promotion expenses | 14,401 | 100.3 | 18,269 | 126.9 |
| 販売事務費 Sales administration costs | 20,491 | 99.3 | 21,118 | 103.1 |
| 人件費 Personnel cost | 43,903 | 98.9 | 44,115 | 100.5 |
| 設備費 Equipment costs | 28,873 | 100.3 | 28,498 | 98.7 |
| * 減価償却費 Depreciation and amortization | 9,359 | 71.0 | 8,542 | 91.3 |
| 貸倒費用 Provision for bad debts | 5,913 | 87.0 | 6,361 | 107.6 |
| 利息返還費用 Expenses for interest repayment | — | — | 867 | — |
| その他 Others | 942 | 87.0 | 807 | 85.7 |
| 合計 Total | 123,886 | 95.9 | 128,579 | 103.8 |

* 2012年度より、有形固定資産の償却方法を定率法から定額法に変更いたしました。

The straight-line method has been applied to all tangible fixed assets, from fiscal year ended March 31, 2013.

4. セグメント情報

Segment information

(百万円 Millions of yen)

| | | 2013/3/31 | | 2014/3/31 | |
|---|--|---|----------------|---|----------------|
| | | 12カ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12カ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| 小売・店舗 事業 Retailing and store operation | 売上高 Operating revenues | 331,571 | 96.5 | 327,832 | 98.9 |
| | 営業利益 Operating income | 10,220 | 133.2 | 10,562 | 103.3 |
| | 営業利益率 Operating income on total operating revenues | 3.1% | + 0.9% | 3.2% | + 0.1% |
| カード 事業 Credit card services | 売上高 Operating revenues | 53,748 | 106.3 | 61,795 | 115.0 |
| | 営業利益 Operating income | 13,177 | 124.1 | 15,634 | 118.6 |
| | 営業利益率 Operating income on total operating revenues | 24.5% | + 3.5% | 25.3% | + 0.8% |
| 小売関連 サービス 事業 Retailing-related services | 売上高 Operating revenues | 50,129 | 108.2 | 59,509 | 118.7 |
| | 営業利益 Operating income | 3,457 | 141.5 | 4,523 | 130.9 |
| | 営業利益率 Operating income on total operating revenues | 6.9% | + 1.6% | 7.6% | + 0.7% |

* 2013年度より報告セグメントの区分を変更し、従来「小売関連サービス事業」に含めておりました商業施設の賃貸および運営管理等に伴う損益を「小売事業」に加え、新たに「小売・店舗事業」として区分し直しております。なお、前期のセグメント情報は、変更後の報告セグメントに基づき組み替え表示しております。
For fiscal 2013, a change in reportable segments was instituted. In accordance with this change, income and losses associated with rent and operation and management of commercial facilities, previously attributed to the retailing-related services segment, are now attributed to the retailing segment, which has subsequently been renamed the retailing and store operation segment. Segment information for fiscal 2012 has been restated to reflect this change.

5. 連結貸借対照表の概要

Summary of consolidated balance sheet

(百万円 Millions of yen)

| | 2013/3/31 | | 2014/3/31 | |
|---|---|----------------|---|----------------|
| | 12カ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12カ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| 割賦売掛金 Installment sales accounts receivable | 171,187 | 119.7 | 213,466 | 124.7 |
| 営業貸付金 Operating loans | 123,739 | 93.5 | 125,215 | 101.2 |
| 営業債権 Operating receivables | 294,927 | 107.1 | 338,681 | 114.8 |
| 固定資産 Fixed assets | 251,448 | 94.0 | 249,476 | 99.2 |
| 有利子負債 Interest-bearing debt | 243,762 | 99.4 | 264,824 | 108.6 |
| 利息返還損失引当金 Provision for loss on interest repayment | 11,158 | 67.2 | 6,870 | 61.6 |
| 自己資本 Shareholders' equity | 303,637 | 104.7 | 315,446 | 103.9 |
| 自己資本比率 Equity ratio | 48.6% | + 1.5% | 47.5% | △ 1.1% |
| 総資産 Total assets | 624,173 | 101.5 | 664,019 | 106.4 |

6. 店別売上高

Breakdown of retailing and store operation sales by stores

(百万円 Millions of yen)

| | | 2013/3/31 | | 2014/3/31 | |
|--------------|-------------------------------------|---|----------------|---|----------------|
| | | 12ヵ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12ヵ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| 北千住マルイ | Kitasenju Marui | 35,042 | 98.7 | 35,677 | 101.8 |
| *1 新宿 | Shinjuku | 29,160 | 99.3 | 29,358 | 104.6 |
| 有楽町マルイ | Yurakucho Marui | 22,884 | 99.7 | 23,252 | 101.6 |
| ファミリー溝口 | Family Mizonokuchi | 22,645 | 98.3 | 22,672 | 100.1 |
| [通 信 販 売] | [Online shopping and Mail-order] | 19,675 | 97.1 | 20,487 | 104.1 |
| シティ横浜 | City Yokohama | 16,451 | 93.7 | 15,421 | 93.7 |
| 国分寺マルイ | Kokubunji Marui | 14,588 | 99.8 | 14,850 | 101.8 |
| 上野マルイ | Ueno Marui | 13,322 | 95.5 | 13,791 | 103.5 |
| ファミリー海老名 | Family Ebina | 13,490 | 99.2 | 13,164 | 97.6 |
| ファミリー志木 | Family Shiki | 12,133 | 101.8 | 13,115 | 108.1 |
| 錦糸町 | Kinshicho | 12,811 | 96.4 | 13,104 | 102.3 |
| なんばマルイ | Namba Marui | 13,095 | 98.0 | 12,546 | 95.8 |
| 大 宮 | Omiya | 12,457 | 97.5 | 12,045 | 96.7 |
| 渋谷 | Shibuya | 10,374 | 94.7 | 10,094 | 97.3 |
| シティ池袋 | City Ikebukuro | 8,230 | 91.4 | 7,915 | 96.2 |
| 柏 | Kashiwa | 8,040 | 93.9 | 7,591 | 94.4 |
| *2 吉祥寺 | Kichijoji | 7,240 | 95.1 | 6,697 | 103.5 |
| 静岡 | Shizuoka | 7,305 | 95.2 | 6,520 | 89.2 |
| 町田マルイ | Machida Marui | 6,654 | 90.6 | 6,057 | 91.0 |
| 神戸マルイ | Kobe Marui | 6,171 | 98.8 | 5,628 | 91.2 |
| 川 崎 | Kawasaki | 5,400 | 93.6 | 5,107 | 94.6 |
| 草加マルイ | Soka Marui | 4,593 | 101.1 | 4,581 | 99.7 |
| 京都マルイ | Kyoto Marui | 4,086 | 104.0 | 4,421 | 108.2 |
| 水 戸 | Mito | 4,745 | 96.7 | 4,347 | 91.6 |
| 中野マルイ | Nakano Marui | 2,532 | 106.4 | 2,830 | 111.8 |
| *3 [専 門 店] | [Specialty stores] | 4,495 | 105.3 | 2,507 | 95.6 |

* 当期および前期の店別売上高は、従来の「小売事業」売上高に加えて、商業施設の賃貸および運営管理等に伴う収入を計上しております。
Rent revenues and operation and management revenues related to commercial facilities have been added to the sales of the former retailing segment for fiscal 2012 and fiscal 2013.

*1,2,3 前年比は、閉鎖店を除いております。 YOY (%) is calculated from retailing and store operation sales without closed stores.

7. 小売・店舗事業月次売上

Year-on-year % change in monthly retailing and store operation sales (%)

| | 4月 APR. | 5月 MAY | 6月 JUN. | 7月 JUL. | 8月 AUG. | 9月 SEP. | 10月 OCT. | 11月 NOV. | 12月 DEC. | 1月 JAN. | 2月 FEB. | 3月 MAR. | 年度 TOTAL |
|------------------------|------------|-----------|------------|------------|------------|------------|-------------|-------------|-------------|------------|------------|------------|-------------|
| 2014/3/31 | 91.1 | 100.2 | 105.7 | 91.2 | 99.3 | 101.0 | 96.7 | 97.8 | 98.1 | 98.2 | 96.0 | 111.1 | 98.9 |
| 既存店 Existing stores | 91.8 | 101.1 | 107.0 | 92.1 | 99.9 | 101.8 | 98.0 | 99.2 | 99.5 | 99.6 | 97.2 | 112.7 | 100.0 |

8. 入店・買上客数及び客単価の伸長率

Trend in number of visiting customer (%)

| | 2013/3/31 | | 2014/3/31 | |
|--|---|------------------------|---|------------------------|
| | 12ヵ月 Fiscal year ended March 31, 2013 | 既存店 Existing stores | 12ヵ月 Fiscal year ended March 31, 2014 | 既存店 Existing stores |
| 入店客数 Number of customer coming to store | 99.8 | 100.9 | 100.8 | 101.5 |
| 買上客数 Number of purchase | 100.7 | 101.5 | 104.4 | 105.0 |
| 客単価 Sales per purchase | 96.3 | 96.3 | 95.2 | 95.4 |

9. カード会員数

Number of credit card members (万人 10 thousand)

| | 2013/3/31 | | 2014/3/31 | |
|---------------------------------|---|---------------|---|---------------|
| | 12ヵ月 Fiscal year ended March 31, 2013 | 前年差 change | 12ヵ月 Fiscal year ended March 31, 2014 | 前年差 change |
| エポスカード Epos Card | 490 | + 36 | 536 | + 46 |
| プラチナ/ゴールド Platinum/Gold Card | 57 | + 18 | 83 | + 25 |
| 赤いカード Akai Card | 8 | △ 25 | 6 | △ 2 |
| 会員数 合計 Total | 498 | + 11 | 542 | + 44 |
| 新規会員数 New cardholders | 72 | + 1 | 71 | △ 0 |
| 利用客数 Active cardholders | 324 | + 28 | 354 | + 30 |

*ゼロファーストを除く Exclude Zerofirst Card

10. カード取扱高

Card transactions (億円 100 millions of yen)

| | 2013/3/31 | | 2014/3/31 | |
|--|---|----------------|---|----------------|
| | 12ヵ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12ヵ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| ショッピング取扱高 Card shopping transactions | 6,867 | 119.6 | 8,491 | 123.6 |
| 丸井内取扱高 Total transactions at Marui stores | 1,276 | 97.3 | 1,291 | 101.2 |
| 外部加盟店取扱高 Total transactions outside Marui stores | 5,591 | 126.2 | 7,199 | 128.8 |
| リボ分割取扱高 Total transactions for revolving and installment payments | 952 | 115.5 | 1,129 | 118.6 |
| キャッシング取扱高 Cash advance transactions | 1,150 | 111.8 | 1,277 | 111.1 |

11. 営業債権の状況

Operating receivables

(1) 割賦売掛金残高 Installment sales accounts receivable (百万円 Millions of yen)

| | 2013/3/31 | | 2014/3/31 | |
|--|---|----------------|---|----------------|
| | 12ヵ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12ヵ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| リボ・分割払い Revolving repayment, Payment by installments (流動化債権を含む) (Including factoring accounts receivable) | 133,400 | 126.8 | 160,562 | 120.4 |
| | (134,244) | (119.9) | (160,562) | (119.6) |
| 1・2回、ボーナス1回払い等 Payment by installments within two times, lump-sum payment in bonus months, Others (流動化債権を含む) (Including factoring accounts receivable) | 37,786 | 99.9 | 52,903 | 140.0 |
| | (74,786) | (117.2) | (98,903) | (132.2) |
| 合 計 Total (流動化債権を含む) (Including factoring accounts receivable) | 171,187 | 119.7 | 213,466 | 124.7 |
| | (209,030) | (118.9) | (259,466) | (124.1) |

(2) 営業貸付金残高 Operating loans outstanding (百万円 Millions of yen)

| | 2013/3/31 | | 2014/3/31 | |
|---------------------------------|---|----------------|---|----------------|
| | 12ヵ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12ヵ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| エポスカード Epos Card Co., Ltd. | 112,950 | 96.1 | 116,544 | 103.2 |
| ゼロファースト Zero First Co., Ltd. | 10,788 | 73.0 | 8,671 | 80.4 |
| 合 計 Total | 123,739 | 93.5 | 125,215 | 101.2 |

(3) 1顧客当たり貸付残高 Loans outstanding by customer (万円 10 thousands of yen)

| | 2013/3/31 | | 2014/3/31 | |
|---------------------------------|---|----------------|---|----------------|
| | 12ヵ月 Fiscal year ended March 31, 2013 | 前年比 YOY (%) | 12ヵ月 Fiscal year ended March 31, 2014 | 前年比 YOY (%) |
| エポスカード Epos Card Co., Ltd. | 20.0 | 101.5 | 21.3 | 106.9 |
| ゼロファースト Zero First Co., Ltd. | 24.2 | 94.6 | 25.4 | 104.7 |
| 合 計 Total | 20.3 | 100.4 | 21.6 | 106.5 |

(4) 貸倒率 Ratio of bad debt write-offs (%)

| | 2013/3/31 | | 2014/3/31 | |
|---------------------------------|---|---------------|---|---------------|
| | 12ヵ月 Fiscal year ended March 31, 2013 | 前年差 change | 12ヵ月 Fiscal year ended March 31, 2014 | 前年差 change |
| エポスカード Epos Card Co., Ltd. | 2.27 | △ 0.69 | 1.82 | △ 0.45 |
| ゼロファースト Zero First Co., Ltd. | 3.77 | △ 2.19 | 2.73 | △ 1.04 |
| 合 計 Total | 2.32 | △ 0.78 | 1.84 | △ 0.48 |

* 貸倒率 = 貸倒償却額 / 営業債権 (期末)

Ratio of bad debt write-offs = Bad debt write-offs / Operating receivables (at March 31, 2014)

12. 設備投資

Capital investments

(1) 出店、増床などの状況

Store openings and closures, expansion of sales floor space and store renovations

| | 2013/3/31 Fiscal year ended March 31, 2013 | | 2014/3/31 Fiscal year ended March 31, 2014 | |
|-----------------------------------|--|---------------------------|--|---------------------------|
| 出 店 Store openings | — | | — | |
| 主な改装店舗 Major store renovations | 新 宿 Shinjuku | 北千住マルイ Kitasenju Marui | 新 宿 Shinjuku | 町田マルイ Machida Marui |
| | 大 宮 Omiya | シティ横浜 City Yokohama | 有楽町マルイ Yurakucho Marui | 北千住マルイ Kitasenju Marui |
| | なんばマルイ Namba Marui | | 錦糸町 Kinshicho | |
| 閉 鎖 Store closings | — | | 新宿マルイ ワン | Shinjuku Marui One |

(2) 売場面積の状況 Sales floor space

(千㎡ Thousand m²)

| | 2013/3/31 Fiscal year ended March 31, 2013 | | 2014/3/31 Fiscal year ended March 31, 2014 | |
|---|--|--|--|--|
| 出店 Store openings | — | | — | |
| 閉鎖及び減床 Store closings and Contraction of sales floor space | △ 5.3 | | △ 6.6 | |
| 期末売場面積 Total floor space at the end of period | 415.0 | | 408.4 | |
| 期中平均売場面積 Average sales floor space during the period | 417.9 | | 411.3 | |

(3) 今後の出店計画 Planned store openings

| | 所在地 Location | 売場面積 Sales floor space | 開店時期 Date of opening | 投資額 Total investment |
|------------|---------------------------------|---------------------------|-------------------------|-------------------------|
| 博 多 Hakata | 福岡県福岡市 Fukuoka-city, Fukuoka | 14,000m ² | 2016年春 Spring | 50億円 5.0 Billion yen |

(4) 設備投資額と減価償却費

Capital investments and depreciation and amortization

(百万円 Millions of yen)

| | 2014/3/31 | 2015/3/31 | 2016/3/31 | 2017/3/31 |
|--|-----------|-----------|-----------|-----------|
| 設備投資額 Capital investments | 11,238 | 14,000 | 16,000 | 11,000 |
| 減価償却費 Depreciation and amortization | 9,988 | 11,000 | 11,000 | 11,000 |

13. 有利子負債

Interest-bearing debt

(1) 有利子負債の内訳 Breakdown of interest-bearing debt (百万円 Millions of yen)

| | 2013/3/31 | | 2014/3/31 | |
|---------------------------------|-------------------------------------|---------------|-------------------------------------|---------------|
| | Fiscal year ended March 31, 2013 | 前年差 Change | Fiscal year ended March 31, 2014 | 前年差 Change |
| 短期借入金 Short-term loans | 69,262 | + 18,586 | 71,324 | + 2,062 |
| 長期借入金 Long-term loans | 87,500 | △ 5,000 | 79,500 | △ 8,000 |
| コマーシャル・ペーパー Commercial paper | 5,000 | △ 5,000 | 12,000 | + 7,000 |
| 社債 Straight bonds | 82,000 | △ 10,000 | 102,000 | + 20,000 |
| 合計 Total | 243,762 | △ 1,413 | 264,824 | + 21,062 |

(2) 社債明細 Breakdown of bonds (百万円 Millions of yen)

| 銘柄 Issues | 利率 Interest rates | 2014/3/31残高 Amount due at March 31, 2014 | 発行年月 Date of issuance | 償還期限 Due date | 年限 Years |
|-------------------------------|----------------------|--|--------------------------|------------------|-------------|
| 第13回普通社債 #13 Straight bond | 1.51% | 10,000 | 2010/3 | 2017/3 | 7年 |
| 第16回普通社債 #16 Straight bond | 1.01% | 12,000 | 2010/12 | 2015/12 | 5年 |
| 第17回普通社債 #17 Straight bond | 0.80% | 20,000 | 2011/12 | 2014/12 | 3年 |
| 第18回普通社債 #18 Straight bond | 0.97% | 10,000 | 2012/3 | 2017/3 | 5年 |
| 第19回普通社債 #19 Straight bond | 0.58% | 5,000 | 2012/5 | 2015/5 | 3年 |
| 第20回普通社債 #20 Straight bond | 0.79% | 10,000 | 2012/5 | 2017/5 | 5年 |
| 第21回普通社債 #21 Straight bond | 0.57% | 10,000 | 2012/11 | 2017/11 | 5年 |
| 第22回普通社債 #22 Straight bond | 0.85% | 5,000 | 2012/11 | 2019/11 | 7年 |
| 第23回普通社債 #23 Straight bond | 0.342% | 10,000 | 2013/8 | 2016/8 | 3年 |
| 第24回普通社債 #24 Straight bond | 0.582% | 10,000 | 2013/8 | 2018/8 | 5年 |
| 合計 Total | — | 102,000 | — | — | — |

14. 従業員の状況

Number of employees

(期末人員 at the end of the fiscal year)

| | 2013/3/31 | | 2014/3/31 | |
|--|-------------------------------------|---------------|-------------------------------------|---------------|
| | Fiscal year ended March 31, 2013 | 前年差 Change | Fiscal year ended March 31, 2014 | 前年差 Change |
| 小売・店舗事業 Retailing and store operation | 4,458 | △ 162 | 4,253 | △ 205 |
| カード事業 Credit card services | 524 | + 8 | 648 | + 124 |
| 小売関連サービス事業 Retailing-related service | 908 | + 41 | 882 | △ 26 |
| 本社管理部門 Head office, corporate management departments | 211 | △ 4 | 183 | △ 28 |
| 合計 Total | 6,101 | △ 117 | 5,966 | △ 135 |
| 臨時従業員 (期中平均) Temporary employees (average over the fiscal year) | 1,961 | + 257 | 1,976 | + 15 |

15. 2015年3月期予想

Forecast for the year ending March 31, 2015

連結 MARUI GROUP CO., LTD. and its consolidated subsidiaries (百万円 Millions of yen)

| | 2014/3/31 | | 2014/9/30 | | 2015/3/31 | |
|--|-------------------------------------|----------------|-----------------|----------------|-----------------|----------------|
| | Fiscal year ended March 31, 2014 | 前年比 YOY (%) | 予 想 Forecast | 前年比 YOY (%) | 予 想 Forecast | 前年比 YOY (%) |
| 売上高 Total operating revenues | 416,460 | 102.2 | 191,000 | 97.5 | 409,000 | 98.2 |
| 小売・店舗事業 Retailing and store operation | 322,342 | 98.9 | 143,000 | 94.6 | 307,500 | 95.4 |
| カード事業 Credit card services | 59,421 | 115.3 | 32,000 | 112.3 | 67,000 | 112.8 |
| 小売関連サービス事業 Retailing-related services | 34,695 | 116.3 | 16,000 | 98.5 | 34,500 | 99.4 |
| 売上総利益 Gross profit | 155,726 | 105.1 | 75,500 | 102.0 | 159,500 | 102.4 |
| 販売費及び一般管理費 Selling, general and administrative expenses | 128,579 | 103.8 | 65,500 | 103.4 | 131,500 | 102.3 |
| 営業利益 Operating income | 27,146 | 111.8 | 10,000 | 93.3 | 28,000 | 103.1 |
| 小売・店舗事業 Retailing and store operation | 10,562 | 103.3 | 1,500 | 51.3 | 8,000 | 75.7 |
| カード事業 Credit card services | 15,634 | 118.6 | 8,500 | 112.3 | 19,000 | 121.5 |
| 小売関連サービス事業 Retailing-related services | 4,523 | 130.9 | 1,500 | 73.7 | 4,000 | 88.4 |
| 消去又は全社 Eliminations/Corporate | △ 3,574 | — | △ 1,500 | — | △ 3,000 | — |
| 経常利益 Ordinary income | 27,698 | 113.3 | 10,000 | 90.3 | 28,000 | 101.1 |
| 当期純利益 Net income | 15,409 | 116.3 | 5,000 | 81.4 | 16,000 | 103.8 |

(%)

| | | | | | | |
|--|------|-------|------|-------|------|-------|
| 売上総利益率 Gross margin of total operating revenues | 37.4 | + 1.0 | 39.5 | + 1.7 | 39.0 | + 1.6 |
| 小売・店舗事業荒利益率 Gross margin of retailing and store operation | 27.7 | ± 0.0 | 28.0 | + 0.2 | 27.8 | + 0.1 |
| 営業利益率 Operating income on total operating revenues | 6.5 | + 0.5 | 5.2 | △ 0.3 | 6.8 | + 0.3 |

(円 Yen)

| | | | | | | |
|--------------------------------------|-------|--------|-------|-------|-------|--------|
| 1株当たり当期純利益 Net income per share | 56.29 | 116.2 | 18.26 | 81.4 | 58.45 | 103.8 |
| 自己資本当期純利益率 (ROE) Return on equity | 5.0% | + 0.5% | — | — | 5.0% | ± 0.0% |
| 1株当たり配当金 Cash dividends per share | 18.00 | 120.0 | 9.00 | 100.0 | 19.00 | 105.6 |
| 配当性向 Payout ratio | 32.0% | + 1.0% | — | — | 32.5% | + 0.5% |